

**MINUTES
TOWN OF LAKE CLARKE SHORES
PINE TREE LANE BRIDGE REPLACEMENT
EVALUATION COMMITTEE MEETING
MARCH 26, 2024
1:30 PM**

1. Call to Order

Evaluation Committee Member Daniel Clark called the meeting to order at 1:31 p.m.

2. Roll Call

The following Evaluation Committee Members were present: Daniel Clark, Town Engineer; Damon Gammons, Utilities Director; and Keith Jackson, Town Engineer.

The following Town Staff were present: Joseph Lo Bello, Town Manager; and Emilie Pearson Moore, Deputy Town Manager.

3. Evaluation of the Pine Tree Lane Bridge Replacement Proposals

(Committee Members took turn to discuss the proposals. The Minutes reflect the order of the Agenda)

A. Cone & Graham, Inc.

Mr. Jackson mentioned that Cone & Graham have an excellent reputation as a bridge builder. Considering the availability of qualified personnel and the evidence of state and local licenses, Mr. Jackson gave them 20 points for qualifications. Mr. Jackson spoke to three references and they provided all excellent reviews. Mr. Jackson gave them 20 points for references. He gave them 10 points for date of commencement because the proposal provided that construction would be done within 310 days. Mr. Jackson gave them 25 points for price because it was higher than the other proposal. He awarded a total of 75 points to Cone & Graham.

Mr. Gammons explained that he did not see a Palm Beach County business tax receipt in the documents submitted so he gave them 15 points for qualifications. He said that the proposer provided a lengthy list of references, but he did not contact them. Mr. Gammons gave them 20 points for references. He gave them 10 points because they acknowledged our timeframe of 310 days under date of commencement. Mr. Gammons gave them 40 points for price because the proposal was high for a total of 85 points.

Mr. Clark gave a total of 19pts for qualifications. He removed 1 point for availability of qualified personnel because Ferreira Construction did a better job at identifying their personnel. Mr. Clark gave them 20 points for references and 10 points for date of

commencement. He gave them 30 points for price. He came up with this amount by dividing the engineer's estimate divided by the bid amount, multiplied by the total number of points which is 50. In total, Mr. Clark gave Cone & Graham 79 points.

B. Ferreira Construction Co., Inc.

Mr. Jackson gave Ferreira Construction Co., Inc. 20 points for qualification because they have completed similar projects. He gave them 7 points for references. He mentioned that he was only able to talk to one reference the Town of Palm Beach which gave an excellent review. Mr. Jackson revised evaluation regarding commencement from 0 point to 10 points after the other Committee Members mentioned that the 310 days were included in the proposal. He gave them 50 points for price since they were the lowest proposer for a total of 87 points.

Mr. Gammons give them 20 points for qualifications. He appreciated that the proposer provided 24-hour emergency contact information. Mr. Gammons gave them 20 points for references because they provided a detailed list. He gave them 10 points for date of commencement because they acknowledged the timeframe of 310 days. Mr. Gammons gave them 45 points for price for a total of 95 points.

Mr. Clark gave them 18 points for qualifications. He did not give them as much for experience because the other proposer provided more projects. Mr. Clark gave them 20 points for references and 10 points for date of commencement. He mentioned that their superintendent has worked for Poseidon for many years and that Poseidon did a lot of seawalls in Town. Mr. Clark gave them 43 points for price for a total of 91 points.

4. Recommendation to the Town Council

The final ranking and points allocated were as follows:

1. Ferreira Construction Co., Inc.: 273 points
2. Cone & Graham: 239 points

Mr. Clark asked that the Committee Members email their evaluations to Emilie Pearson Moore to keep with the records. He recommended that the Town move forward with contract negotiation with Ferreira Construction.

Mr. Clark and Mr. Jackson discussed their presence at the next council meeting and the meaning of an obsolete bridge. Mr. Clark thanked Mr. Jackson and Mr. Gammons for their participation in the evaluation.

5. Adjournment

Mr. Clark adjourned the meeting at 1:53 pm.